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From the Desk of Fred Schultz



Executive Summary

I think back over the past 17 years, and as I prepare my opening remarks, I am astounded at the increase in the number of children needing services.

In last year's remarks, we noted that the opportunity to sign children up to our CMS grant had driven over 3,500 children and adults to our services. Because of those efforts, we have seen an increase in the reimbursement at our school based health centers. Initially, the number of children seen had no insurance. Now we see an average of 40% of our kids with insurance that we are able to bill. Our daily census of children ranges still between 400 and 600.

We have been fortunate to receive two Healthy Tomorrow grants, which has also created some additional challenges in providing services for these children who are high risk to transition from our neonatal intensive care units into our High Risk Newborn Clinic and our home health agency.

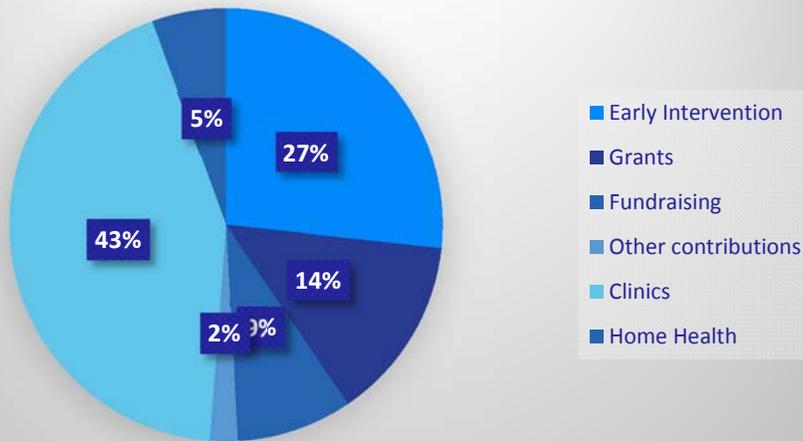
Staffing continues to be a challenge in finding those specifically with pediatric experience.

We again want to thank all our donors and partners for continuing to sponsor us and support us in our efforts as we continue to be the premier pediatric healthcare agency in Clark County.

Financial Report

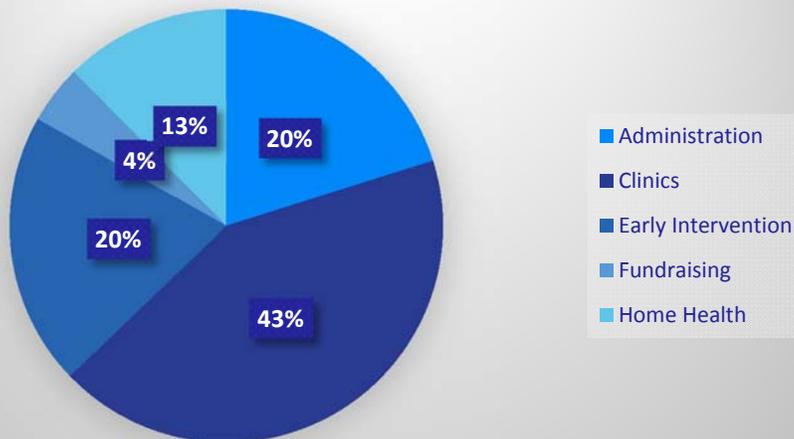
Foundation for Positively Kids Gross Revenue Year End June 30, 2017

2016-2017 Income



Foundation for Positively Kids Expenses

2016-2017 Expenses



Financial Report

Revenue

Fee-for-service	\$3,506,200
Grants	\$ 640,000
Fundraising	\$ 401,695
Other	\$ 96,000
Total Revenue	\$4,643,895

Expenses

Administration	\$ 901,049
Program	
Medical Clinics	\$1,910,350
Early Intervention	\$ 912,525
Home Health/Respite	\$ 555,641
Fundraising	\$ 196,096
Total Expenses	\$4, 475,661

Total End of Year Net Assets \$ 168,234



Board of Directors and Administration

2016/2017 Board of Directors

Kimberly Joi Mc Donald, Chair

Winfield Greenwood, Secretary/Treasurer

Tom Zyniewicz, Medical Director

Ann Lynch, Member

Gerri Schroder, Member

Romie Semenza, Member

Bonnie Sorenson, Member

Foundation for Positively Kids Management & Administration

Fred Schultz – Founder & CEO

Rita Nadramia – Executive Assistant

Pam Bowman, RN – Vice President of Home
Health

Michelle Gorelow – Vice President of Business
Development

Yvonne Moore – Vice President of Early
Intervention

Judy New – Vice President of Medical Clinics

Theresa Peacock, APRN – Vice President of
Cottage Nursing

Program Update

Health Care Clinics

Positively Kids has completed our fourth year with 4 school-based health centers. Statistical reports were completed and sent to the Clark County School District. The number of families who have insurance for their children rose by 41%. With the hiring of two additional nurse practitioners all of the school based health centers can be open more frequently.

In February 2017, Positively Kids celebrated the second year of its High Risk Newborn Clinic, also known as the Neon-Pediatric Clinic. This is a fully functioning pediatric facility and our physician assistant specializes in premature, high-risk newborns. Positively Kids received a “Healthy Tomorrows Partnership for Children” grant centered on neonatal pediatric follow-up in the clinic. This is a five year grant that studies the growth and development of infants born less than 37 weeks gestation. A partnership with the University of Nevada, Las Vegas was formed whereby UNLV collects the data for these infants and then provides a comprehensive report on the results of the child’s growth and development under this specialized care during the child’s first twelve months.

To complete the all-inclusive care for these infants, the Positively Kids Early Intervention program was also relocated to this clinic. There is space for all staff and a large room to accommodate the entire team that performs the initial Early Intervention evaluations on the children referred to the program.

The medical and dental clinic on the Child Haven campus in partnership with the Department of Family Services is thriving. There are two providers at this location. The clinic expanded its hours to include Saturdays. Our medical professionals and doctors worked together to complete a set of pediatric templates in our electronic medical records system.

The billing area secured a separate contract with Nevada Medicaid establishing the children on the Child Haven campus as a Custodial Care Service. Under the supervision of a nurse practitioner, it is possible to bill Medicaid for many of the services the nurses are providing. This has generated a substantial amount of new revenue.

Program Update

Early Intervention

Our Early Intervention program services an average of 220 infants and toddlers every month. We are excited to be on an upward growth in individualized family service plans due to cross referrals from our High Risk Newborn Clinic. Every month we average 5 children transitioning into Clark County School District.

Our team of service coordinators, developmental specialists, speech therapists, pediatric physical therapists, occupational therapists, and additional support therapists are assigned as teams to each family in various zones across the Valley.

We now have a full time bilingual service coordinator. Our intake clinic schedule supports up to 12 multi-disciplinary team evaluations per week utilizing 4 teams. We also have other disciplines covered such as intensive behavioral services, vision, and nutrition to support families.

Trainings for the year included staff training for the deaf and hard of hearing, and training for Autism assessments.

Positively Kids has 6 medical pediatric clinics cross-referring developmentally delayed pediatric patients through Nevada Early Intervention Services.

We have experienced staff to advocate and support families with Medicaid enrollment, SSI, connecting families to resources, and support individuals in the community. We continue to leverage PK resources and grant services with cross referrals on behalf of our families for housing case management, new clothes donations, and providing new books up on exiting our program with a graduation certificate.

The year ended with high marks for our seventh consecutive audit from Nevada Early Intervention Services. Kudos to the entire team!

Program Update

Cottage Nursing

During this fiscal year the population of foster children on the Child Haven campus has slowly risen. What was thought to be just a temporary issue has turned into a daily trend. Census on campus is averaging 70 children. Medication management and sick calls are on the rise. The nursing staff averages 1,000 medications dispensed each month. Since this is more than one nurse is capable of handling, a second nurse was added to cover 12 of the 24 hours needed.

Each service provided to every child in a 24 hour period is noted in the electronic medical record system. This super bill is then used for invoicing Medicaid and other insurance providers for the services provided. This has resulted in increased revenue for this program.

This was the year of audit for the Child Haven campus by the Legislative Council. This audit occurs every 7 years and includes the Campus Nursing program. Once again, we were approved and passed the audit.

Cottage Nursing/PK-HIP

Our partnership through family engagement at the schools has leveraged our services and helped provide the needed medical coverage to hundreds of children.

Through our successful efforts we have been awarded a Nevada Health Link grant to provide Navigator services and education outreach in the community this next year. In addition, we were selected to speak to other states by the Center for Medicaid Services (CMS) about our process via an online webinar and multimedia outlet were chosen in Southern Nevada to advertise our services.

Philanthropy

Foundation for Positively Kids hosted two annual events in 2016 & 2017: For the Love of Children Gala and Lucky Duck Family Festival.

Lucky Duck Family Festival



The 17th annual Lucky Duck Family Festival took place in Town Square park and pond. Our friends at MoneyTree once again served as our Presenting Sponsor with returning media sponsors – Fox 5 and Hot 97.5FM.

Over 10,000 rubber ducks were placed in the pond at Town Square with the grand prize being a chance to win \$250,000!

For the Love of Children Gala

This year's annual gala was a night to remember as we celebrated the hard work and dedication of Don and Carolyn Ahern for their support of children in Southern Nevada. With almost 300 friends and family in attendance, guests enjoyed a fabulous cocktail hour with a silent auction, followed by a chef-inspired dinner and live auction. Over \$100,000 was raised at the gala to support children in Southern Nevada with special healthcare needs. Thank you to our Caring Sponsors – Summit Financial and JLG Industries.



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Over \$100,000

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Southern Nevada Health District

\$10,000 to \$25,000

Frank and Victoria Fertitta Foundation

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Speedway Children's Charity

The Kara Foundation

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